Why Use a Buyer's Agent?

89%

of homebuyers purchased their homes through a real estate agent.

59%

In 2023, 59% of homebuyers signed an agent representation disclosure during the transaction.

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What Do Buyers Want From Their Buyer's Agent?



50%

of homebuyers use buyer's agents because they want assistance. 11%

of homebuyers use buyer's agents because they want help with negotiations and price. 12%

of homebuyers use buyer's agents because they want help with the terms of the sale. 7%

of homebuyers use buyer's agents to help them determine what comparable homes were selling for.